

# CORPORATE OVERVIEW



Shippers looking to find the best carrier rates, manage a growing logistics operation, or discover new efficiencies in a sophisticated supply chain, can leverage Kuebix to take control of and optimize their supply chains.

The addition of Kuebix to Trimble (NASDAQ: TRMB) is enabling the connection of Trimble's network of private fleets and commercial carrier customers, which collectively represent more than 1.3 million commercial trucks in North America, with Kuebix's extensive community of more than 25,000 shipping companies. Together, Kuebix and Trimble are creating the industry's most powerful connected platform for planning, execution and freight demand-capacity matching.

It all starts with Kuebix's transportation management system (TMS), where shippers and carriers work together in the cloud to dynamically plan and execute their logistics operations. Kuebix's wide variety of modular features include a suite of enterprise applications and integrations with ERP systems.

With rapid-onboarding and an intuitive UI, shippers can immediately realize savings while managing their freight and carriers more efficiently in the cloud.

## THE KUEBIX ADVANTAGE

MODULAR. SCALABLE. RAPID ONBOARDING.

Cloud Based, Scalable,  
Secure w/ Integration to all  
Systems



Modular Suite of  
Enterprise Applications



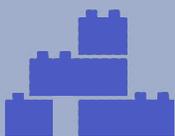
Actionable Analytics



Built in Load  
Matching Platform



True SaaS Product Set  
& Strategy



Simple UI  
& Rapid Onboarding



Financial Management Down  
to the SKU Level



All Modes



# INDUSTRIES WE ARE PROUD TO SERVE



## MANUFACTURING

"We started with Kuebix as a trial and saw a savings of approximately \$20,000 in that first month compared to the way we had been shipping. The immediate cost savings were incredible!"

- **Marc Orlando, Logistics Manager,  
Bizerba USA**



## WHOLESALE AND DISTRIBUTION

"Kuebix gives our warehouse associates the ability to see the least expensive but most efficient way to ship our product. We use Kuebix's auditing feature to automate managing our freight spend and we have seen significant time savings!"

- **Michele Morelli, Controller, Holman  
Parts Distribution**



## FOOD AND BEVERAGE

"With Kuebix, we've been able to eliminate paper chasing and get real time information on overall performance. This has resulted in increased efficiencies in our logistics planning process and increased overall visibility into our operations."

- **James Osborn, Logistics and  
Process Improvement Manager,  
Hanover Foods**



## RETAIL AND E-COMMERCE

"Kuebix has become the foundation of our managed transportation services program for all inbound shipments. Kuebix has provided Weis the necessary information for all stakeholders to operate at the highest level of efficiency."

- **Wayne Bailey, SVP of Supply Chain  
and Logistics, Weis Markets**



## CHEMICALS

"Kuebix is packed with features and we immediately realized savings through rate comparison and the ability to easily request spot quotes. We are now able to create numerous shipment reports including a quote report for accounts payable to quickly audit every invoice, and a carrier performance report that allows us to maintain superior customer satisfaction."

- **Mike Koehler, Transportation  
Manager, Polytek**

## QUICK FACTS ABOUT KUEBIX

- Over 25,000 companies trust Kuebix TMS as their transportation management system
- Kuebix is a challenger in the Gartner Magic Quadrant for Transportation Management Systems
- Kuebix's Shipping Community connects shippers and carriers, creating new opportunities for efficiency
- Kuebix TMS supports all modes of transportation
- Kuebix can integrate with any ERP including Netsuite, Oracle, SAP, Microsoft Dynamics, Infor, Sage, Quickbooks and many others!

