



CASE STUDY

KUEBIX NETSUITE ERP INTEGRATION AND DEPLOYMENT

Streamlining Order Creation Through ERP/TMS Integration
Ensures 100% Order Accuracy

About Summit Supply

Summit Supply is a family owned and operated direct importer of high quality rubber tracks, undercarriage wear parts, rubber track pads and flatproof solid tires for equipment. They ship all over the United States from 6 warehouses located in New Jersey, Washington, Georgia, Illinois, Texas, and California.

Since opening their doors in 1982, Summit Supply has placed a heavy emphasis on fast delivery and availability of their products and has the largest in-stock inventory in North America.

Summit Supply's company mission is a "Team-Driven, Customer Focused organization that strives to deliver quality products in a timely manner, at a fair price, with unmatched customer service."

To achieve this mission, Summit Supply works to continuously improve its logistics operations.

Using Kuebix TMS to Speed Up the Supply Chain

In 2017, Summit Supply learned about Kuebix TMS from a trusted advisor in the supply chain industry. They immediately realized how much time they could save by leveraging Kuebix's side-by-side rate comparison functionality instead of navigating between carrier websites.

CHALLENGE

Previous process was too manual and relied on team members entering orders one-by-one into different carrier websites.

OBJECTIVE

Automate the order creation process to save time manually inputting orders and avoid human error while operating in a centralized transportation management system.

SOLUTION

Implemented an integration between NetSuite and Kuebix to automatically allow order information to flow from their ERP system to Kuebix TMS.

“Our previous process for rating and booking was highly manual. Once we started using Kuebix, we quickly realized a huge cost savings.”



Cory Storr
Client Care Specialist
Summit Supply

Summit Supply began as a Kuebix Business Pro account with multiple user seats to manage their logistics operations. They immediately began seeing the benefits of the system, including time savings and reduced freight spend. With Kuebix, Summit Supply ensures that every order is shipped with the quickest or least expensive option to maximize savings and service.



After their first year, Summit Supply decided to expand their use of Kuebix by connecting their ERP functionality with Kuebix TMS through an integration with NetSuite.

An ERP integration serves to automatically populate order information into Kuebix from NetSuite. This means that Summit Supply never needs to rekey line items and they always achieve 100% order accuracy by avoiding human error. After making the decision to integrate their ERP with Kuebix in 2018, Summit Supply was up and running with their integration in about 8 weeks.

According to Cory Storr, a Client Care Specialist who uses Kuebix daily for logistics operations, “The entire integration process took about 2 months. Kuebix’s engineering and integrations teams worked closely with ours to make sure everything was working the way we needed it to.”

Summit Supply’s logistics processes are now greatly sped up,

making it easier for them to focus on their mission to deliver high quality products to customers quickly and with great service. Instead of wasting time navigating between carrier websites and manually entering order information, all details are automatically populated within Kuebix to make rating and booking fast. Not only that, but documents such as BOLs can be automatically generated with the correct information every time!

Storr goes on to add, “The integration with NetSuite alone probably saves us 2 minutes on each order. When you multiply that by 80 orders a day, that’s a lot of time savings!”

The Bottom Line

Summit Supply made the leap to eliminate many of their manual logistics processes by leveraging Kuebix TMS and is benefiting from that choice every day. Now they can be confident that each and every order is accurate based on the information within their ERP system and know that the lowest cost carrier with the best service is chosen on every load.

The company is looking forward to expanding their use of Kuebix by adding in automatic invoice audit to further speed up their operations. With every choice they make, Summit Supply is able to deliver on their promise of being a team-Driven, customer focused organization that strives to deliver quality products in a timely manner, at a fair price, with unmatched customer service.